

## ELICA S.p.A.

### CONSOLIDATED FINANCIAL STATEMENTS

### **2011 Consolidated Income Statement**

In Euro thousands	2011	2010
in Luro mousunus		
Revenues	378,406	368,265
Other operating revenues	6,788	2,371
Changes in inventories of finished and semi-finished goods	10,958	3,838
Increase in internal work capitalised	2,350	2,633
Raw materials and consumables	(215,697)	(193,686)
Services	(73,228)	(73,873)
Labour costs	(73,657)	(72,397)
Amortisation & Depreciation	(14,503)	(15,641)
Other operating expenses and provisions	(9,178)	(10,221)
Restructuring charges	(200)	(736)
ЕВІТ	12,039	10,553
Share of profit/(loss) from associates	(45)	(592)
Financial income	229	1,383
Financial charges	(4,260)	(2,678)
Exchange gains/(losses)	(1,611)	313
Other non-operating income and charges	(5)	-
Profit before taxes	6,347	8,979
Income taxes	(2,231)	(3,402)
Net profit from continuing operations	4,116	5,577
Net profit from discontinued operations	-	-
Net Profit	4,116	5,577
of which:		
Minority interests share	(46)	1,315
Group Net Profit	4,162	4,262
Basic earnings per Share (Euro/cents)	7.09	7.48
Diluted earnings per Share (Euro/cents)	6.75	7.48







### **2011** Consolidated Comprehensive Income Statement

In Euro thousands	2011	2010
Net Profit	4,116	5,577
Other comprehensive income statement items:		
Exchange differences on the conversion of foreign financial statements	(2,565)	3,922
Net change in cash flow hedges	(331)	93
Income taxes on other comprehensive income statement items	72	(20)
Total other comprehensive income statement items, net of tax effects:	(2,824)	3,995
Total comprehensive profit of which:	1,292	9,572
Minority interests share	591	1,577
Group Comprehensive Net Profit	701	7,995







## Consolidated Balance Sheet at December 31, 2011

In Euro thousands	31/12/2011	31/12/201
Property, plant & equipment	85,165	83,68
Goodwill	41,765	41,16
Other intangible assets	24,424	23,86
Investments in associated companies	1,377	1,71
Other financial assets	-	3
Other receivables	276	1,92
Tax receivables	6	1,72
Deferred tax assets	10,032	9,35
AFS financial assets	672	61
Derivative financial instruments	29	18
Total non-current assets	163,746	162,54
Trade and financial receivables	82,207	89,27
Inventories	50,598	42,67
Other receivables	6,036	4,28
Tax Receivables	5,943	7,58
Derivative financial instruments	3,943 813	7,58
Cash and cash equivalents	20,026	25,10
Current assets	165,623	169,50
Assets of discontinued operations	1,065	222.44
Total Assets	330,434	332,11
Liabilities for post-employment benefits	8,907	9,18
Provisions for risks and charges	2,505	8,25
Deferred tax liabilities	6,772	7,89
Finance leases and other lenders	56	,
Bank loans and mortgages	45,105	30,45
Other payables	1,859	1,51
Tax payables	888	91
Derivative financial instruments	60	
Non-current liabilities	66,152	58,34
Provisions for risks and charges	1,882	9:
Finance leases and other lenders	25	2
Bank loans and mortgages	43,640	29,42
Trade payables	89,806	88,74
Other payables	10,211	9,02
Tax payables	2,814	5,70
Derivative financial instruments	1,004	3:
Current liabilities	149,383	134,24
Share capital	12,665	12,60
•		
Capital reserves  Hedging, translation and stock option reserve	71,123 (5.668)	71,12
Treasury shares	(8,815)	(3,41 (17,62
•		
Retained earnings Group profit	34,684	64,21
• •	4,162	4,26
Group shareholders' equity	108,151	131,22
Capital and reserves of minority interests	6,794	6,99
Minority interest profit	(46)	1,3
Minority interest equity  Consolidated shareholders' equity	6,748	8,31







# Consolidated cash flow statement at December 31, 2011

In Euro thousands	31/12/2011	31/12/2010
Opening cash and cash equivalents	25,102	19,235
EBIT- Operating profit	12,039	10,553
Amortisation, depreciation and write-downs	14,503	15,641
EBITDA	26,542	26,194
Trade working capital	(534)	5,673
Other working capital accounts	(4,069)	2,663
Income taxes paid	(3,894)	(2,007)
Change in provisions	(5,563)	1,437
Other changes	(3,422)	630
Cash flow from operating activity	9,060	34,589
	(10.10=)	
Net increases	(19,405)	(23,798)
Intangible assets Property, plant & equipment	(5,318) (14,213)	(6,559) (11,026)
Equity investments and other financial assets	126	(6,213)
Acquisition of Putian investment	(29,785)	(10,127)
Cash flow from investments	(49,190)	(33,925)
(Acquisition)/Sale of treasury shares	8,815	-
Other movements in share capital	-	120
Dividends	(1,478)	-
Increase (decrease) financial payables	28,969	6,627
Net changes in other financial assets/liabilities	2,575	(815)
Interest paid	(3,656)	(1,796)
Cash flow from financing activity	35,224	4,135
Change in cash and cash equivalents	(4,905)	4,799
Effect of exchange rate change on liquidity	(172)	1,068
Closing cash and cash equivalents	20,025	25,102

#### For further information:

Laura Giovanetti **Investor Relations**Tel: +39 (0)732 610727

E-mail: investor-relations@elica.com



